

L.E.P.I.E. SCORING CALCULATOR

L- Labor

E- Expertise

P- Professionalism

I - Infrastructure

E- End Result

The greatest power of these **5 Elements** is when both you and a Service Provider can see where you place your values for a project. From there it's a simple conversation to help you determine if a Service Provider can perform to the standards you've set with your defined values.

Labor = Ability to provide the activity or service required of the project.

1. Labor required to define or design scope of project

100%	Excellent -
80%	Good -
60%	Fair -
40%	Poor -
20%	Unacceptable-

Input your rating % _____

2. Labor required to prepare for project

100%	Excellent -
80%	Good -
60%	Fair -
40%	Poor -
20%	Unacceptable-

Input your rating % _____

3. Labor to do actual project

100%	Excellent -
80%	Good -
60%	Fair -
40%	Poor -
20%	Unacceptable

Input your rating % _____

4. Labor to clean up or to close out project

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable

Input your rating % _____

Expertise= Possessed the skill, knowledge, or judgment for project needs.

5. Possessed specific knowledge or understanding to help with your project

100%	Excellent –
80%	Good –
	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

6. Possessed skills and/or resources to help provide solutions specific to project

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable

Input your rating % _____

7. Possessed judgment to advise on projects direction or outcome

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

8. Possessed ability to articulate a process and/or solution(s) for project

100%	Excellent –
80%	Good –
60%	Fair –

40% Poor –
20% Unacceptable-

Input your rating % _____

Professionalism = Possessed a set of standards and expectations appropriate for projects situation.

9. Possessed respect for professional environment with appearance, conduct and keeping personal views kept in check

100% Excellent –
80% Good –
60% Fair –
40% Poor –
20% Unacceptable-

Input your rating % _____

10. Valued time with punctuality and appreciation of others time and effort

100% Excellent –
80% Good –
60% Fair –
40% Poor –
20% Unacceptable -

Input your rating % _____

11. Takes personal responsibility for character, actions and performance

100% Excellent –
80% Good –
60% Fair –
40% Poor –
20% Unacceptable-

Input your rating % _____

12. Possessed ability to set work standards and intensions

100% Excellent –
80% Good –

60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

Infrastructure= Underlying framework or features of an individual or organization needed for the operation of a project.

13. Possessed a system to define needs/process, pricing, accountabilities and agreements

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

14. Possessed a scheduling system to deliver services

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

15. Possessed people, factory, tools or equipment to deliver services

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable

Input your rating % _____

16. Possessed a communication structure to deliver services

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

End Result = The final outcome This might be considered the experience of the client

17. The specified goal or objective was achieved

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

18. The quality of work met the agreed upon standards

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____

19. Goals and objective were met with integrity

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable –

Input your rating % _____

20. The overall performance was efficiently executed?

100%	Excellent –
80%	Good –
60%	Fair –
40%	Poor –
20%	Unacceptable-

Input your rating % _____